The GREAT Center

PROFESSIONAL DEVELOPMENT & WORKFORCE SOLUTIONS
THE GREAT CENTER

The mission of the GREAT Center, Gateway’s Resource, Education and Training center, is to be the educator of choice for a high quality workforce. Our responsive and tiered approach meets the evolving educational and technological needs of students. We provide comprehensive skill development that supports our region’s economic advancement.

WHAT WE OFFER

- Professional Development
- Credit and non-credit courses
- Industry and professional certifications and credentials
- New hires or internship referrals
- Programs for every budget
- Instructors with demonstrated expertise in their fields
- State-of-the-art meeting rooms
- Convenient, downtown New Haven with FREE parking

“What GATEWAY CAN DO FOR YOU

The GREAT Center has the ability to quickly pivot to customize and implement courses that meet your professional and business needs.

- Flexible scheduling for days, evenings and weekends
- Classes held at your facility or at Gateway’s state-of-the-art campus
- Customization of existing programs to meet your business needs
- Creation of new training programs, in partnership with businesses
- Assessment of business training/educational needs
PROGRAM OFFERINGS

BUSINESS & LEADERSHIP

The GREAT Center is dedicated to providing effective, accessible and responsive educational services in a multicultural environment resulting in student development and success. We develop technical educational courses using the latest industry ‘business trends’ and identified local/state employment needs.

• First Time Supervisor/Manager: This two-day training will provide you with solid management skills and supervisory “how-to’s” that you need to be successful in your new management role.

• Inclusive Leadership: Successfully Managing a Multicultural Workforce: Develop techniques for anticipating and preventing cross-cultural conflicts before they happen in this one-day workshop!

• Real Estate, Insurance & Property Management: Pre-licensing and Continuing Professional Education (CPE) courses which meet the licensure requirements for the State of Connecticut.

• Certificate in Management: 24 credit hour professional certificate

• Accounting: National certifications, software and more

• Office and Project Management

• Diversity

• Communication & Business Writing

• Customer Service

• Networking and Relationship Building

“The courses being offered are in high demand skills areas, and directly address the stated needs of leading regional employers.”

- Rohit Sharma, Economic Development Corporation of New Haven
HEALTH & HUMAN SERVICES

In the heart of downtown New Haven, with access to leading hospitals, care facilities and social services, The GREAT Centers offers a variety of budget-friendly courses and customized training programs to service providers.

- **Mental Health First Aid:** This 8-hour course teaches you how to identify, understand and respond to signs of mental illnesses and substance use disorders as well as the skills needed to provide initial help and support to someone who may be experiencing a crisis.

- **CPR/First Aid:** Whether it’s job requirement or you want to learn how to keep your loved ones safe, Gateway offers expert trainers and affordable classes to meet your needs.

- **EMT:** The Emergency Medical Technician program is a comprehensive 200-hour course designed to prepare a candidate to become nationally certified as an EMT.

- **PMCC, Certified Professional Coder Exam Preparation Course:** This is the official coding course developed by The American Academy of Professional Coders (AAPC) and is designed to prepare students for the Certified Professional Coder exam for physician practice coders.

- **Introduction to Community Interpreting:** Geared towards multilingual professionals, this course prepares students for the role of interpreter within the fields of healthcare, legal services, education and social services.

- **Cross Sectional Anatomy:** Offered to ARRT (American Registry of Radiologic Technologists) and/or NMTCB (Nuclear Medicine Technology Certification Board) certified technologists.

- **Patient Navigator:** This training program teaches students to pro-actively guide (navigate) patients through healthcare systems to achieve optimal health outcomes for a patient in a timely manner.

- **Breast Sonography Didactic Course for Mammographers**
INFORMATION TECHNOLOGY

The demand and ability to secure skilled and highly trained IT professionals is often the measure of success for a business. The GREAT Center’s IT instructors are experts in the fields of website development, programming, software development, digital printing, graphic design, networking and database administration, Quality Assurance and security. Earn a professional certificate or simply expand your skills with the GREAT Center’s many offerings from introductory to intermediate courses.

- **Website Development:** Learn to build dynamic commercial websites with courses such as HTML, CSS5, MySQL, WordPress, JavaScript, jQuery and Web Applications.
- **Adobe Suite, CS6:** Illustrator, Photoshop, InDesign
- **WordPress:** Get the skills needed to create an e-commerce website, and publish your images and posts with open-source CMS.
- **CompTIA Certification:** A+, Network+ and Security+
- **Microsoft Suite**
- **Software Training**
- **Print & Digital Media Publishing**
- **Video Editing**
- **Audio Engineering**
- **Adobe Acrobat**

FUNDING

The GREAT Center consistently partners with funding resources for individual and corporate training opportunities. We can help connect you with potential funding resources such as Department of Labor, local Workforce Boards, as well as federal and private grants. Contact us today!
MANUFACTURING & SKILLED TRADES

Skilled employees in the fields of manufacturing, automotive and logistics are essential for companies to compete effectively in the rapidly changing global workplace. The courses and certificate programs below are designed to provide in-demand skills within a shortened time frame that feature significant hands-on exposure and build upon previous classroom/lab and work experiences.

- **Small Engine Repair & Technology**: This program provides classroom and hands-on training to learn to inspect, service and repair motorized power equipment. Students will earn certifications in 2-Stroke, 4-Stroke and Electrical from the Equipment and Engine Training Council (EETC).

- **Certified Logistics Associate, (CLA)**: This program provides the skills and core competency areas, defined by MSSC’s industry-led, nationally validated skills standards, needed to understand the world of supply chain logistics.

- **Precision Manufacturing Certificate**: With heavy emphasis on CNC, this certificate is designed to upskill those with previous manufacturing experience.

- **Auto CAD Certificate**: Designed to upgrade the student’s existing skills in the design, drafting and/or engineering disciplines, courses include both 2D and 3D applications.

- **Transportation, Distribution & Logistics Certificate**
  - Quality Management
  - Blueprint Reading
  - OSHA
  - Global Information Systems for Supply Chain Management
  - Automotive Lube Technician

“Gateway has taken a proactive approach to meet the business demands within our community by offering IT/Business courses that are effective, relevant and timely.”

- Rob Mattioda, President of The Life & Annuity Group, Inc.
SCORE is a nonprofit association with 11,000 volunteers, business experts in 300+ offices in communities across the country. SCORE is a resource partner with the U.S. Small Business Administration. Combined with hundreds of local volunteers, workbooks, brochures & online tools, SCORE is your one-stop source of small business mentoring & training.

FREE PROGRAMS & SERVICES

SMALL BUSINESS SEMINARS
Targeted to small businesses, topics cover a wide range of topics including:

- Business planning & Business Plan Creation
- Marketing your Business
- Accounting & Taxes
- Legal Considerations
- Leveraging Technology & the Internet

Seminars are offered the third Wednesday of the Month from 6:00 PM - 8:00 PM at Gateway Community College, Small Business Center, Room S105.

INDIVIDUAL MENTORING
New Haven SCORE volunteers provide free and confidential business mentoring. SCORE mentors understand the needs and challenges of managing successful businesses because they’ve experienced them too. Most have owned and operated their own businesses or served in management positions for our nation’s top companies. SCORE mentors value business privacy. All mentoring is confidential. Based on an entrepreneur’s needs, business mentoring with SCORE can last just a few sessions or evolve into an ongoing mentoring relationship.

ONLINE TOOLS
The SCORE web site has more than 2,000 pages of content dedicated to solving business problems.

PRE-BUSINESS WORKSHOPS
What you should know when planning to launch a business:

- Business Advice
- Running and Growing a Business
- Finance, Accounting, Taxes
- Marketing
- Technology
- Management

Workshops are offered the second Wednesday of the Month from 8:30 AM - 12:00 PM at Gateway Community College, Small Business Center, Room S105.

Visit https://newhaven.score.org/ for more information. To schedule an appointment with a mentor or register for one of the programs, please contact 203-865-7645.
DIRECTIONS TO DOWNTOWN NEW HAVEN CAMPUS

FROM HARTFORD
Take Interstate 91 South take first Exit, (CT-34) towards Downtown New Haven. On CT-34 take first Exit onto North Frontage Road and take the first Right onto Church Street. The college will be on the left.

FROM NEW LONDON
Take Interstate 95 South to Exit 47, (CT-34) toward Downtown New Haven. On CT-34 take first Exit onto North Frontage Road and take the first Right onto Church Street. The college will be on the left.

FROM BRIDGEPORT
Take interstate 95 North to Exit 47, (CT-34) toward Downtown New Haven. On CT-34 take first Exit onto North Frontage Road and take the first Right onto Church Street. The college will be on the left.

PARKING
FREE parking is available for all students and visitors of Gateway Community College. Park in Temple Garage, entrances are located on North Frontage Road, George Street and Crown Street. Bring your ticket to Gateway’s security desk for validation.

CONTACT THE GREAT CENTER TODAY!
Experienced staff are available to discuss courses, training programs and customized programming.

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